

TARPON
INVESTIMENTOS

1Q10 EARNINGS RESULTS

May 4th, 2010

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First quarter 2010 highlights

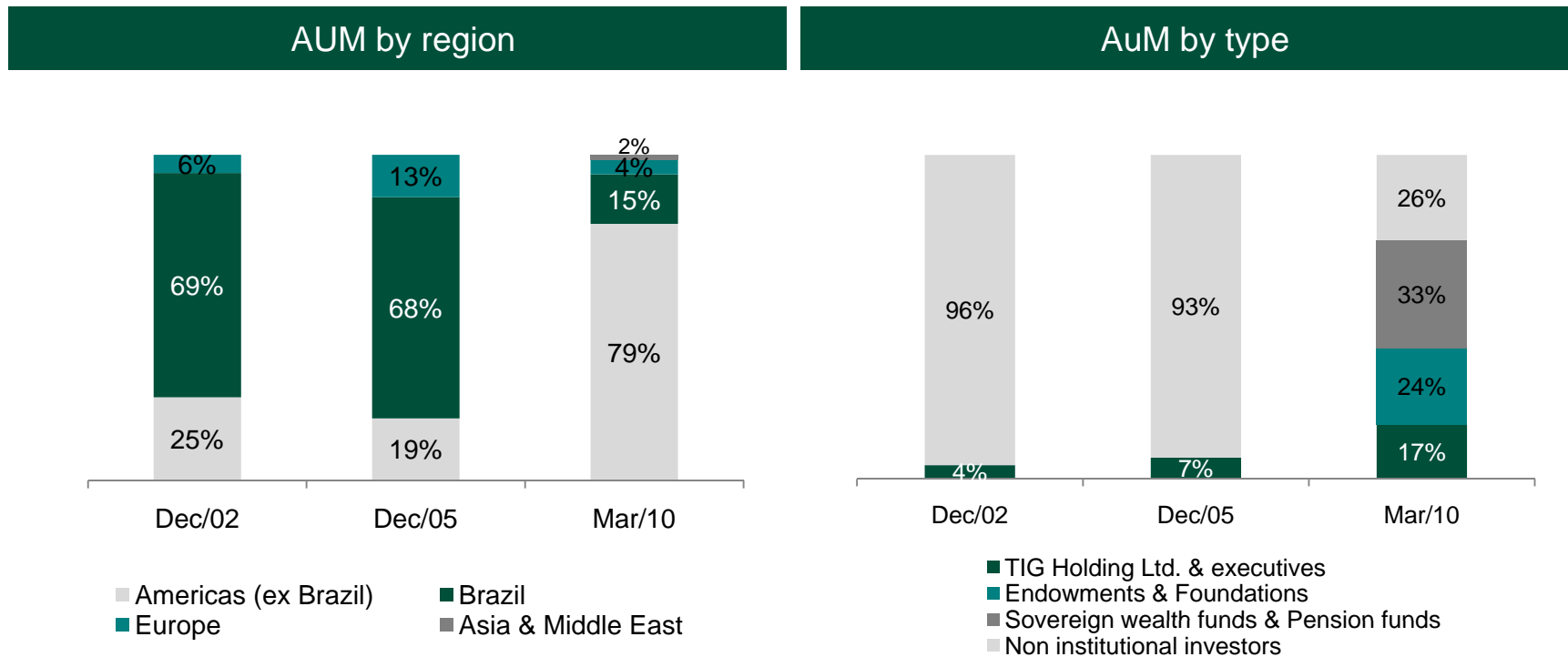
1Q10 Results

AUM	The assets under management (AuM) amounted to R\$4.7 billion as of March 31 st 2010, an increase of 20% when compared to December 31 st , 2009
Fund's Performance	Strong Funds' performance: R\$268 million increase in AuM Fundo Tarpon (Long Only Equity): 8.1% (in R\$) Tarpon Fund (Long Only Equity): 5.5% (in US\$) Tarpon All Equities Fund (Hybrid Equity): 5.8% (in US\$)
New Commitments	R\$641 million raised in new commitments, mainly to our new co-investment structure: the Tarpon Special Opportunities Fund New commitments came from highly sophisticated institutional investor
Fees business	R\$69.4 million in revenues related to management and performance fees in the 1Q10, compared to R\$42.8 million earned during FY2009
Net Income	R\$54.1 million in net income in the quarter, with net margin of 82%

Asset base

The efforts towards consistently improving the profile of our capital base by bringing investors with higher degree of sophistication provides strategic stability to our AuM base.

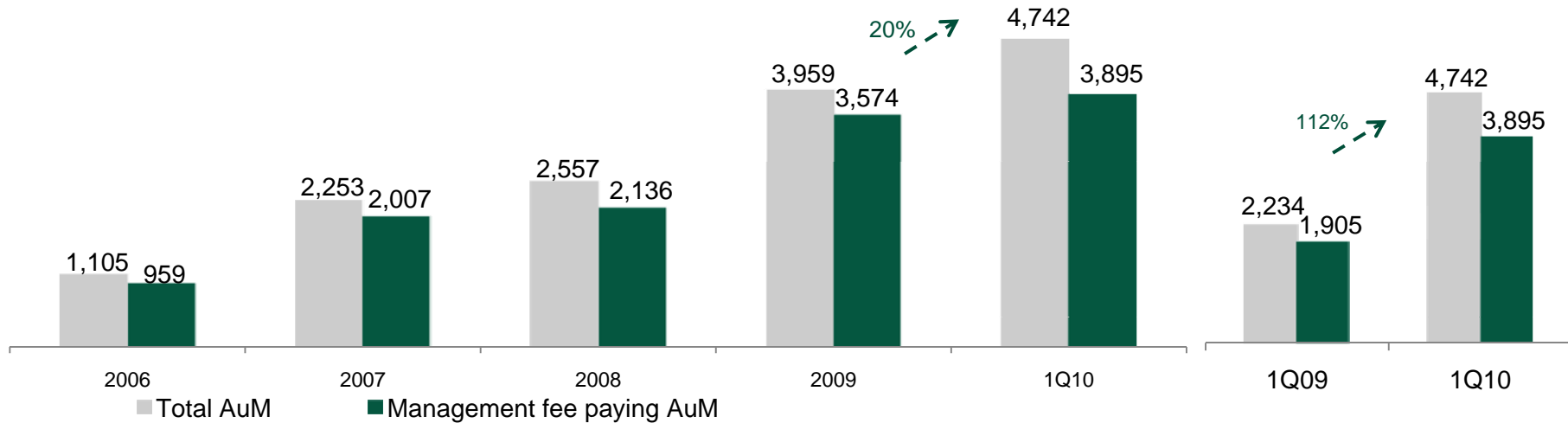
This strength allows us to focus on the best opportunities regardless the economic/financial health of the local or global markets.



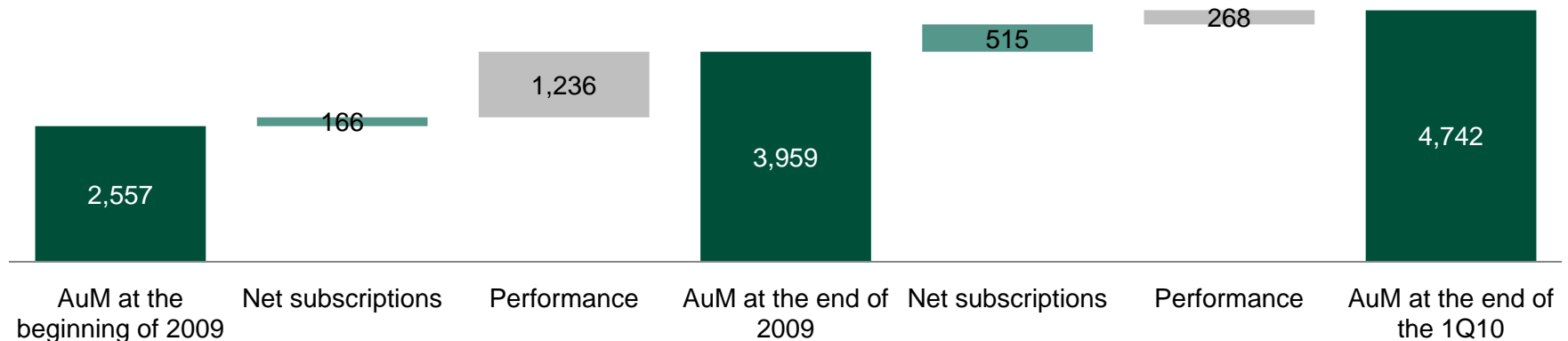
Assets under Management growth

1Q10 Results

Historical AuM - R\$m

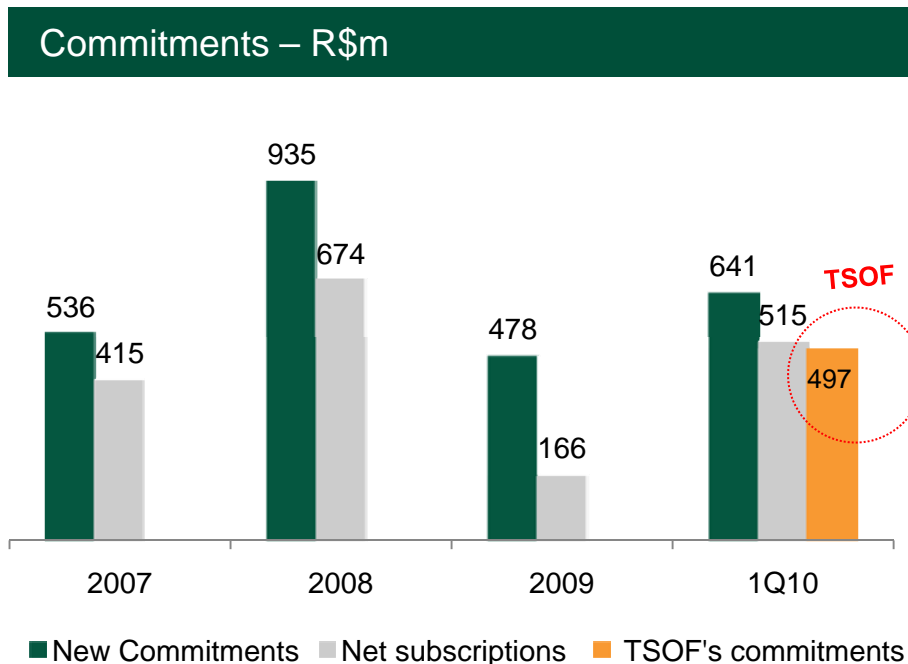


AuM growth: performance and net subscriptions - R\$m



Commitments to Tarpon Funds

Fundraising efforts concentrated towards the new co-investment vehicle.



Tarpon Special Opportunities Fund “TSOF”

Co-investment strategy

The new co-investment strategy will serve as a sidecar/co-investment fund, which primary objective is to co-invest with the other Tarpon Funds in certain special public and private equities.

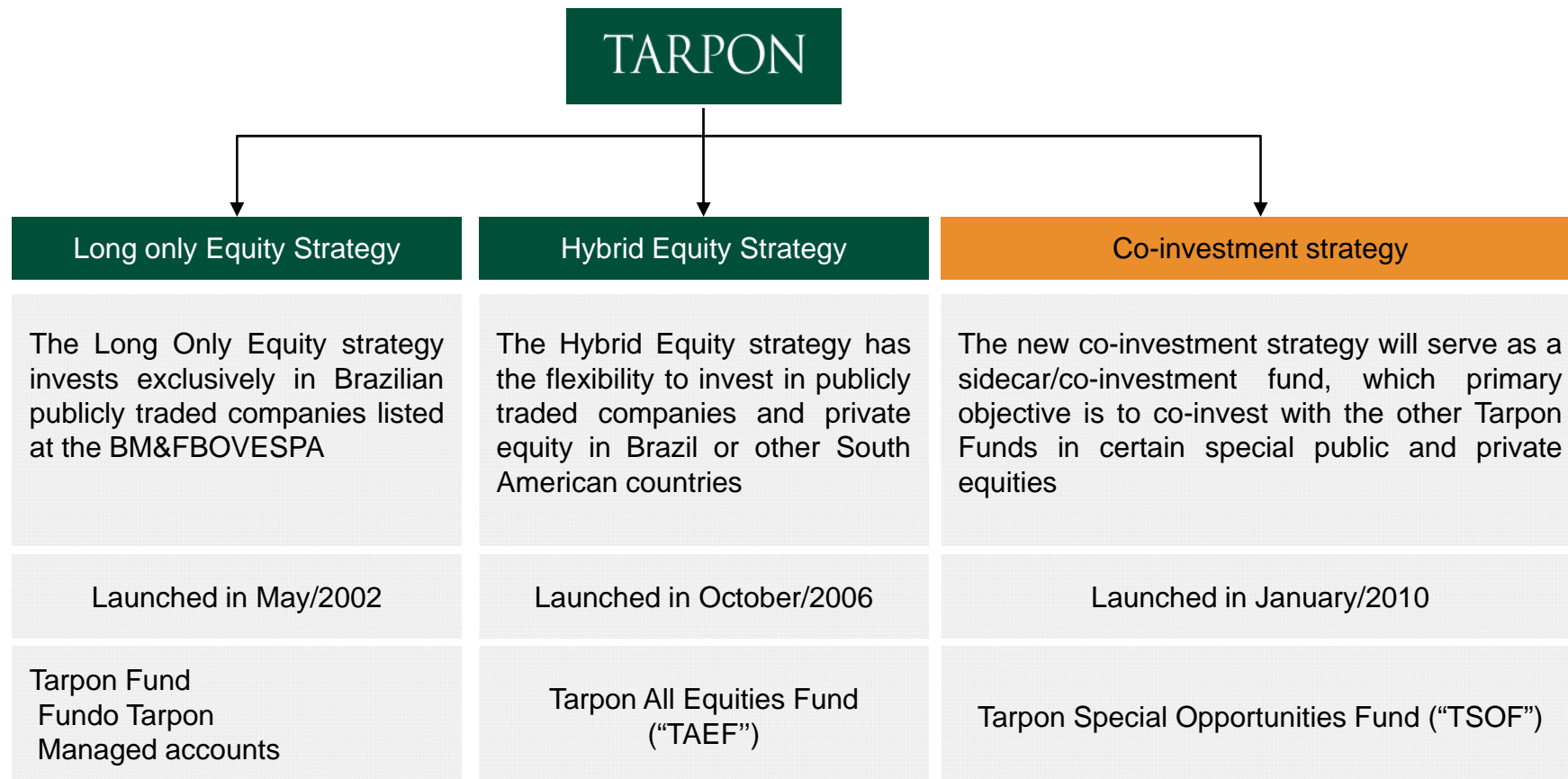
Launched in January/2010

Our challenge going forward is to not let the growth of our asset base dilute the potential returns of the existing strategies.

Through TSOF, we intend to have more flexibility to capture specific investment opportunities together with the main funds, benefiting both strategies.

The new commitments came from highly sophisticated investors, with long term investment approach

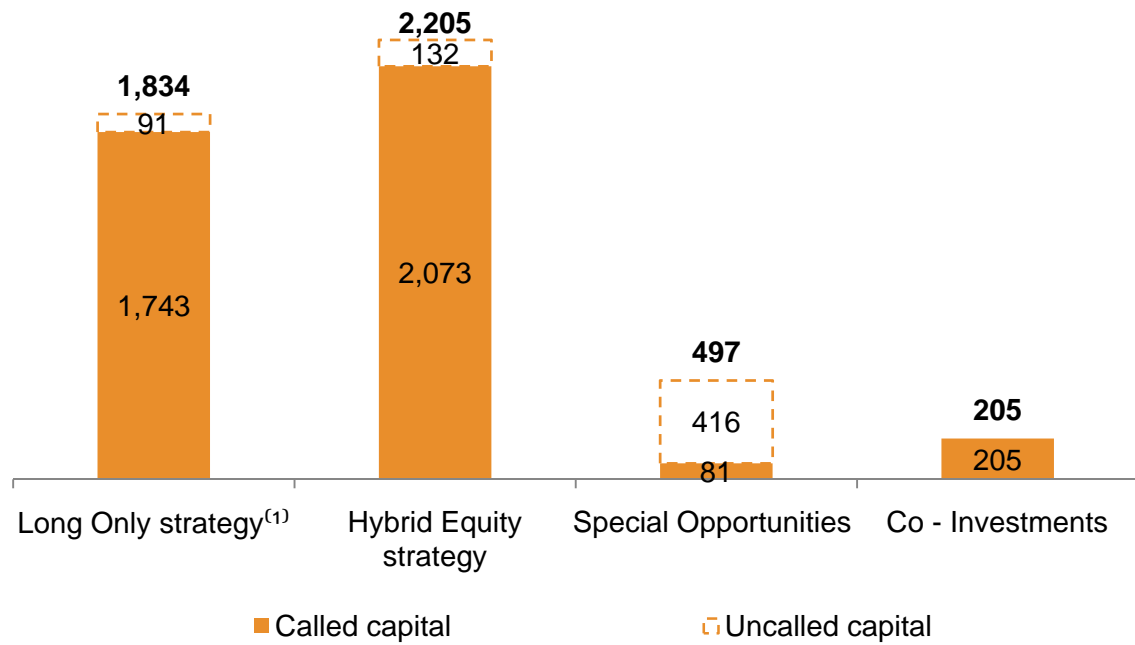
We conduct the asset management activity through three main investment strategies:



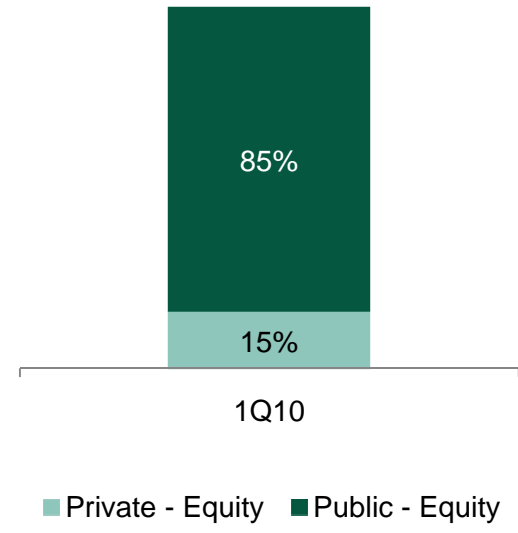
AuM by investment strategy & investment approach

1Q10 Results

AuM by investment strategy - R\$m



AuM by investment approach



Tarpon Funds' performance ⁽¹⁾

1Q10 Results

The Tarpon Funds posted strong fund performance in the quarter

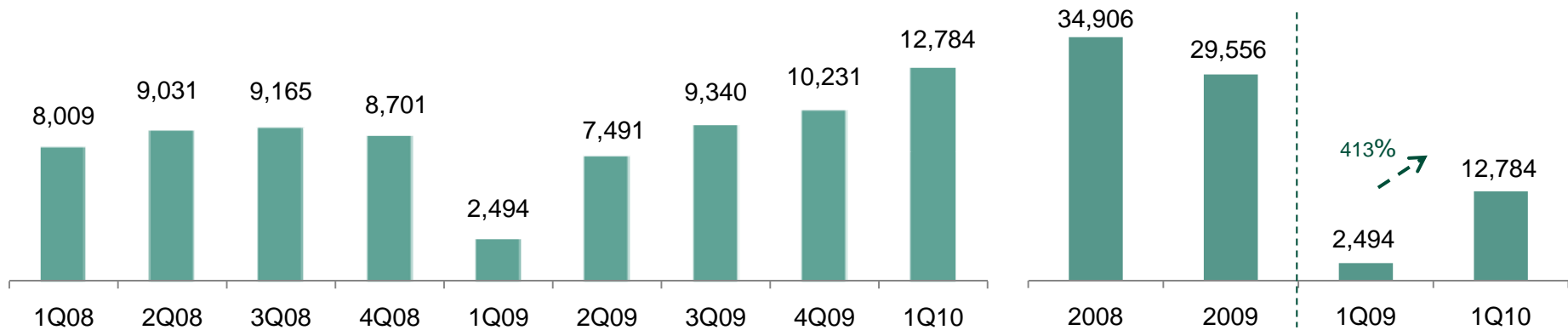
	Long Only Equity			Hybrid Equity	co-investments	Stock market index	
	Fundo Tarpon (in R\$)	Tarpon Fund		TAEF (in US\$)	TSOF (in US\$)	Ibovespa	
		Fund (in US\$)	Managed accounts (in R\$)			in US\$	in R\$
Inception date	May 2002	May 2002	Dec 2006	Oct 2006	Jan 2010		
1Q10	8.1%	5.5%	9.2%	5.8%	-	0.3%	2.6%
LTM	102.3%	150.1%	111.3%	152.8%	-	123.5%	72.0%
3 years	57.0%	77.5%	55.0%	73.4%	-	76.9%	53.6%
5 years	158.3%	233.8%	85.1%	-	-	295.9%	164.5%
Since launch (annualized)	35.8%	36.7%	20.3%	29.9%	-		

(1) The performance indicated is net of fees

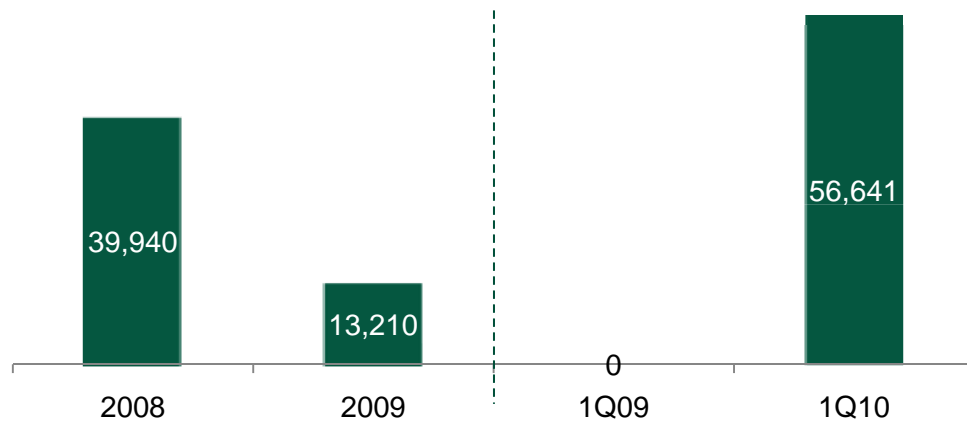
Financial highlights – management & performance fees

1Q10 Results

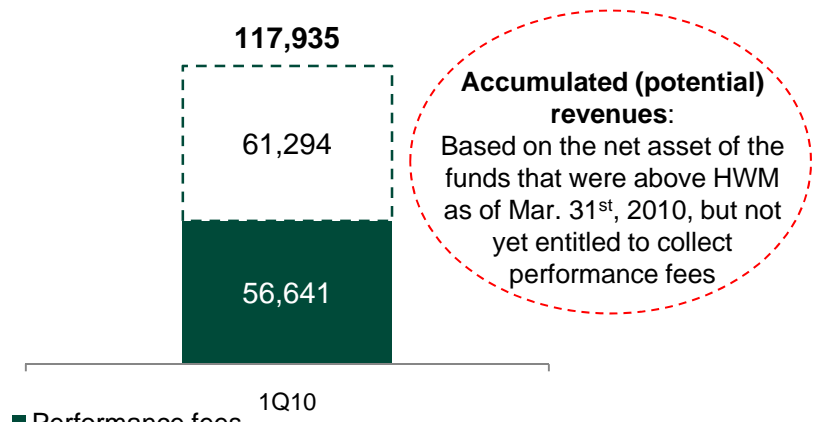
Management fees revenues - R\$'000



Performance fees revenues - R\$'000



Potential performance revenues - R\$'000



Accumulated (potential) revenues:
Based on the net asset of the funds that were above HWM as of Mar. 31st, 2010, but not yet entitled to collect performance fees

(1) Gross values

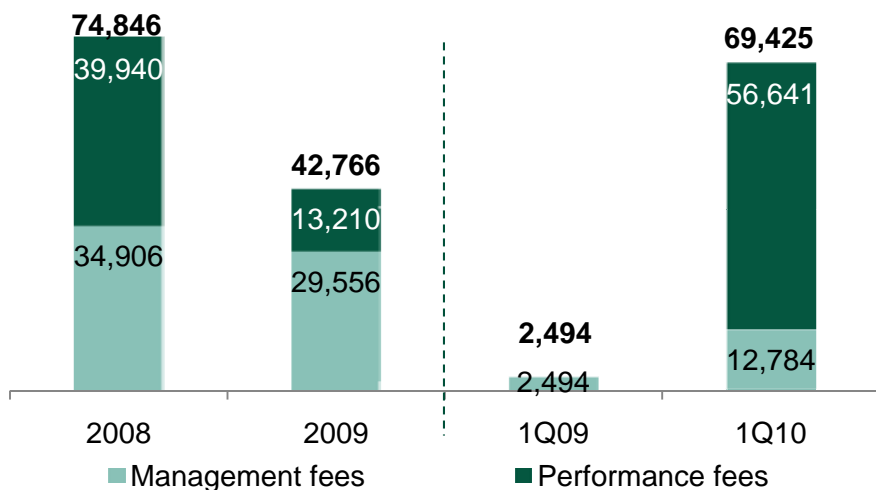
As of March 31st, 2010, the totality of the funds' NAV were above the high water mark

■ Performance fees
▤ Accumulated (potential) performance fees as of March. 31st, 2010

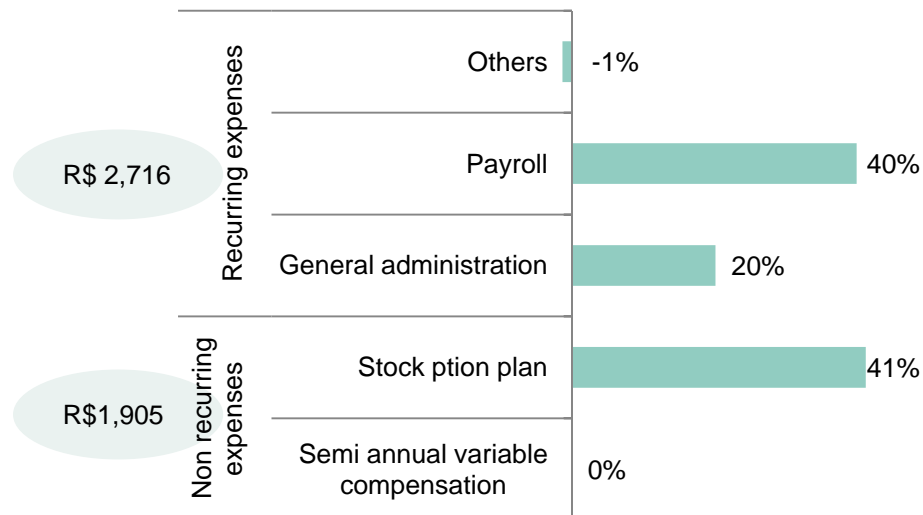
Financial highlights

1Q10 Results

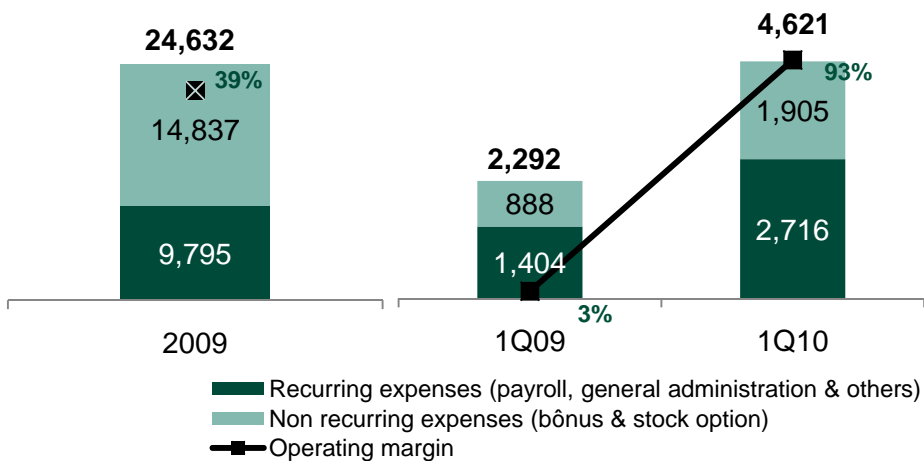
Total revenues - in R\$'000



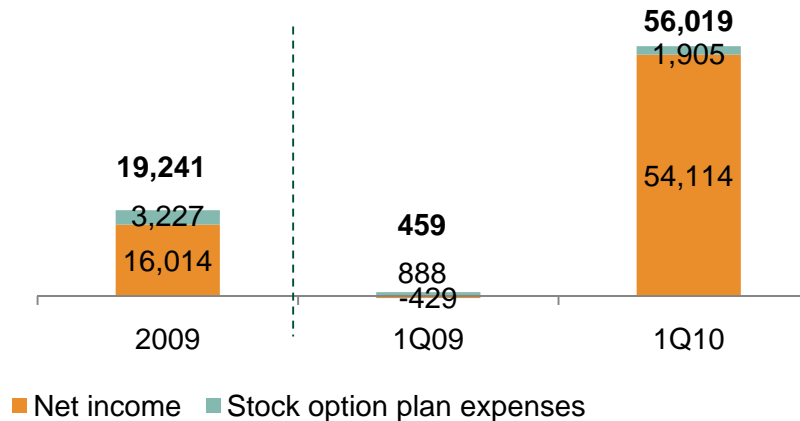
1Q10 operating expenses breakdown (%)



Total operating expenses - in R\$'000



Adjusted net income - in R\$'000



Income statement – consolidated

1Q10 Results

<i>In R\$'000</i>	1Q10	1Q09	4Q09	YoY	QoQ
Net Revenues	65,850	2,358	11,174	2,693%	489%
Personnel expenses	(1,846)	(1,038)	(1,916)	78%	(4%)
Stock option	(1,905)	(888)	(1,637)	115%	16%
Administrative expenses	(931)	(648)	(1,708)	44%	(46%)
Variable compensation (bonus)	-	-	(5,123)	-	(100%)
Other income/(expense)	61	282	8	(78%)	663%
Results from operating activities	61,230	66	798	92,398%	7,573%
Financial income / (expense)	669	(346)	231	(293%)	190%
Share of profit of equity accounted investees	(57)	603	(69)	(109%)	(17%)
Profit before income tax	61,841	323	960	19,034%	6,342%
Income tax and social contribution	(7,756)	(270)	(1,370)	2,773%	466%
Minorities	29	(482)	217	(106%)	(87%)
Net income	54,114	(429)	(193)	(12,720%)	(28,143%)

Cash Flow – consolidated

1Q10 Results

<i>In R\$'000</i>	1Q10	1Q09
Net income	54,114	(429)
Depreciation	12	12
Profit from equity accounted investees	28	(121)
Stock Option plan	1,905	-
Adjusted net income	56,059	(538)
Working capital	3,445	830
Trade receivables	(55,498)	(1,208)
Net cash provided by (used in) operating activities	4,006	(916)
Change in permanent assets	(9)	(27)
Change in financial assets	2,643	21
Dividends received	-	393
Dividends paid	(6,833)	-
Treasury shares	-	524
Exercise of stock option plan	176	-
Net cash provided by (used in) financing activities	(4,023)	911
Net increase (decrease) in cash and cash equivalents	(18)	(5)
Cash and cash equivalents at the beginning of the quarter	42	33
Cash and cash equivalents at the end of the quarter	24	28

Balance Sheet – consolidated

1Q10 Results

<i>In R\$'000</i>	3/31/2010	3/31/2009	12/31/2009
Assets			
Cash and cash equivalents	24	28	42
Financial assets measured at fair value through profit and loss	12,316	5,966	14,958
Available for sale financial assets	4,720	59	106
Trade receivables	65,482	1,836	9,984
Advanced dividends	-	438	-
Other assets	713	426	539
Total current assets	83,255	8,753	25,629
Investments in equity accounted investees	197	57	255
Property, plants and equipments	255	245	256
Total non-current assets	452	302	511
Total assets	83,707	9,055	26,140
Current liabilities			
Accounts payable	634	601	808
Current tax liabilities	11,356	379	2,469
Payroll accruals	718	541	5,812
Dividends payable	5	-	6,838
Dividends in advance	-	882	-
Total current liabilities	12,713	2,403	15,927
Equity			
Share capital	4,180	4,004	4,004
Capital reserve	2,102	2,542	2,019
Statutory reserve	30	212	30
Legal reserve	801	-	801
Adjustment available for sale financial assets	4,619	(41)	5
Stock option	5,049	888	3,227
Treasury Shares	-	(524)	-
Retained earnings	54,114	(98)	-
Total equity	70,895	6,983	10,086
Minority interest in equity	99	(331)	127
Total equity and current liabilities	83,707	9,055	26,140

Contact Details

1Q10 Results

Tarpon Investimentos S.A.

www.tarponinvest.com.br

Tel: +55 (11) 3074 5800

Email: ri@tarponinvest.com.br

Eduardo Mufarej

IR Officer

Marina Barretto

IR Analyst

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INVESTIMENTOS

